

# RAYMOND

## STORAGE CONCEPTS

### Pre-Owned Forklifts



## RAYMOND RENEWED™ Forklifts

For top-performing pre-owned forklift trucks that meet your business needs and budget, look to Raymond Renewed certified, pre-owned forklifts.

Select from Raymond's complete fleet of efficient and productive pre-owned forklifts that have been fully inspected, cleaned and refurbished — with quality ensured by Raymond-certified technicians.

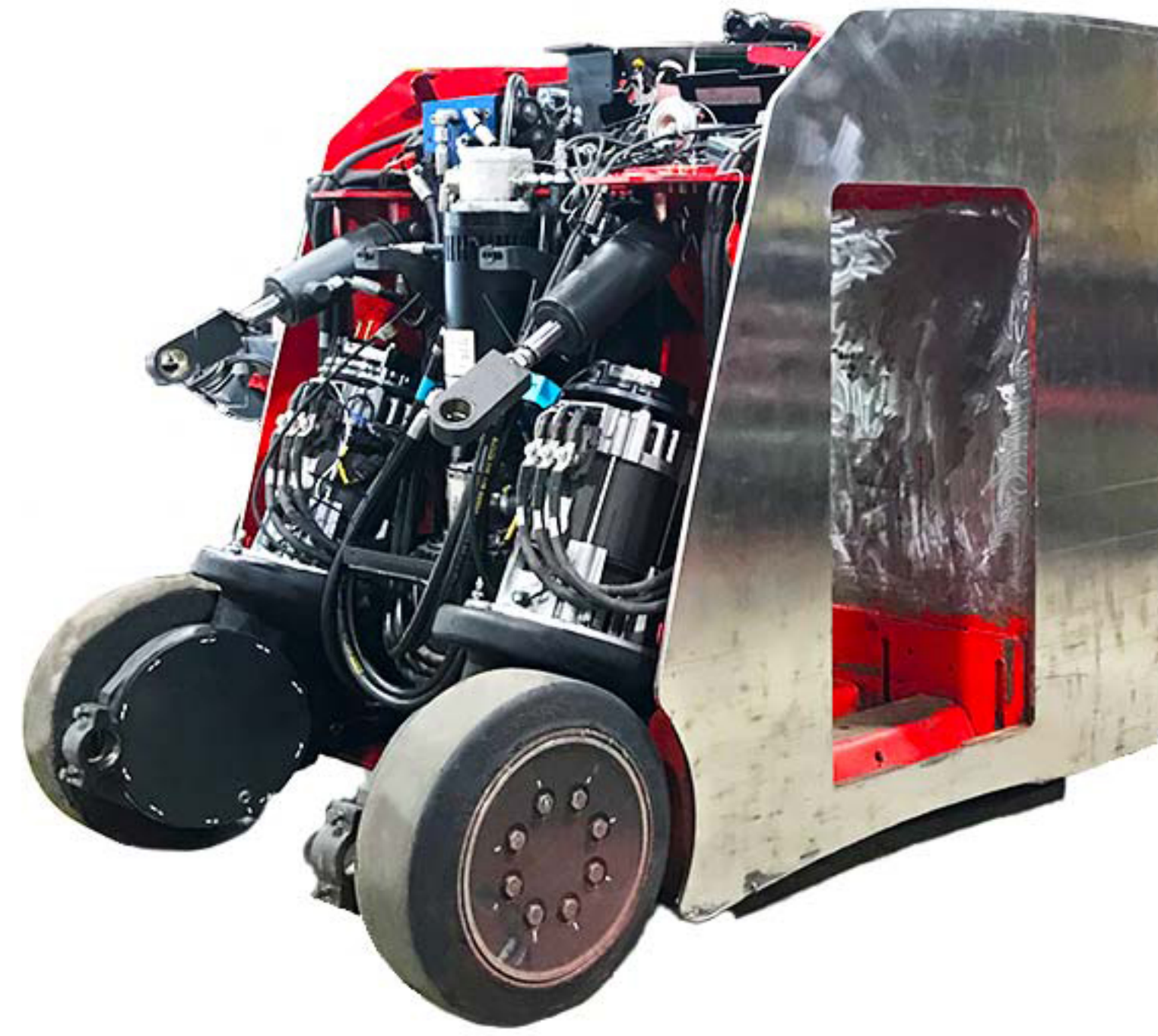
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# The Renewal Process



**Original Condition**



**Renewal In Process**



**Final Forklift**

## Two Different Levels to Meet Your Equipment Needs and Budget

| » RAYMOND RENEWED VALUE « |   |
|---------------------------|---|
| <b>Customer Value</b>     | <ul style="list-style-type: none"> <li>• Value on a tight budget</li> <li>• Light volume application</li> </ul>   |
| <b>Warranty</b>           | <ul style="list-style-type: none"> <li>• 30-day Raymond RENEWED assurance buy-back guarantee</li> <li>• 30-day major components coverage</li> </ul>   |
| <b>Condition</b>          | <ul style="list-style-type: none"> <li>• "Rental-ready" appearance</li> <li>• Wheels and tires within specifications with a minimum of 60% useful life</li> <li>• Minor paint touch-up</li> </ul> |
| <b>Optional</b>           | <ul style="list-style-type: none"> <li>• New wheels and tires</li> <li>• Full repaint</li> <li>• Extended warranty available</li> </ul>   |

### Value

With the Raymond Renewed Value grade of trucks, you'll do more on a tight budget. Perfect for lower volume applications, these trucks are delivered "ready to work" in both appearance and operation. Each truck is backed by the Raymond Renewed Assurance buy-back guarantee.

### Performance

The Raymond Renewed Performance grade of truck is perfect for single-shift applications. To ensure the quality of each truck, Raymond-certified technicians inspect and replace major components and parts.

| » RAYMOND RENEWED PERFORMANCE « |  |
|---------------------------------|--|
| <b>Customer Value</b>           | <ul style="list-style-type: none"> <li>• Performance and value on a budget</li> <li>• Standard single-shift application</li> </ul>   |
| <b>Warranty</b>                 | <ul style="list-style-type: none"> <li>• 60-day Raymond RENEWED assurance buy-back guarantee</li> <li>• 60-day major components coverage</li> <li>• 30-day fork to bumper coverage</li> </ul>                              |
| <b>Condition</b>                | <ul style="list-style-type: none"> <li>• "Fully-detailed" appearance; performance focused condition</li> <li>• Wheels and tires within specifications with a minimum of 80% useful life</li> <li>• Full repaint</li> </ul> |
| <b>Optional</b>                 | <ul style="list-style-type: none"> <li>• New wheels and tires</li> <li>• Extended warranty available</li> </ul>  |

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